

Units Pended by Pending Date By Month

Pending SALES	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	5 YR AVG	To Prv Yr	To Prv Mo
JAN	470	622	639	644	673	635	635	742	796	664	503	565	651	12%	34%
FEB	718	782	791	702	675	781	786	788	813	700	567	783	740	38%	39%
MAR	926	1074	1007	922	942	1029	955	1017	984	781	815	975	921	20%	25%
APR	949	938	1037	1009	1052	1034	1080	962	1105	1017	947	1281	1065	35%	31%
MAY	947	1032	1035	1041	1080	1029	1093	1093	1101	1002	943		1046		
JUN	940	966	1021	907	1036	1044	1094	1006	1132	932	974		1028		
JUL	874	865	934	879	1047	991	971	946	1030	895	938		956		
AUG	913	937	967	968	936	934	1072	1002	1042	834	813		953		
SEP	783	810	724	874	806	824	866	871	793	738	857		825		
OCT	767	806	778	830	831	804	797	672	829	559	677		707		
NOV	630	526	650	606	615	679	612	645	605	482	425		554		
DEC	531	417	548	515	543	547	521	592	501	386	423		485		
April	949	938	1037	1009	1052	1034	1080	962	1105	1017	947	1281		35%	
Jan - Apr	3,063	3,416	3,474	3,277	3,342	3,479	3,456	3,509	3,698	3,162	2,832	3,604		27%	
To Prev YR	-66%	12%	2%	-6%	2%	4%	-1%	2%	5%	-14%	-10%				
*Low and High															