

## Units Closed (no pending) by Month

Total Sales	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	To Prv Yr	To Prv Mo
JAN	622	639	644	673	635	635	606	622	563	522	411	-21%	-45%
FEB	782	791	702	675	781	786	532	609	544	399	388	-3%	-6%
MAR	1074	1007	922	942	1029	955	791	825	733	557	575	3%	48%
APR	938	1037	1009	1052	1034	1080	818	813	808	713	719	1%	25%
MAY	1032	1035	1041	1080	1029	1093	1046	1012	877	862			
JUN	966	1021	907	1036	1044	1094	1147	1147	1152	1111			
JUL	865	934	879	1047	991	971	1042	1185	1159	1153			
AUG	937	967	968	936	934	1072	1178	1188	1075	1123			
SEP	810	724	874	806	824	866	1039	985	963	944			
OCT	806	778	830	831	804	797	945	988	918	980			
NOV	526	650	606	615	679	612	840	902	714	880			
DEC	417	548	515	543	547	521	822	862	733	744			
Total	9,775	10,131	9,897	10,236	10,331	10,482	10,806	11,138	10,239	9,988	2,093		
April	938	1,037	1,009	1,052	1,034	1,080	818	813	808	713	719	1%	
Jan - Apr	3,416	3,474	3,277	3,342	3,479	3,456	2,747	2,869	2,648	2,191	2,093	-4%	
To Prev YR	-64%	2%	-6%	2%	4%	-1%	-21%	4%	-8%	-17%			
TO PREV MO	77%	11%	-3%	4%	-2%	4%	-24%	-1%	-1%	-12%			
			*Low and High										