



MLS Residential Condo & Townhouse Sales Figures

March 2011

| | March 2011 | February 2011 | March 2010 | <u>% change from Year to Year</u> | <u>2011 Cumulative Year to Date</u> | <u>2010 Cumulative Year to Date*</u> | <u>2011 / 2010 Y/Y Percent Change</u> | <u>2009 Cumulative Year to Date</u> | <u>2011 / 2009 Y/Y Percent Change</u> |
|----------------------------|------------|---------------|------------|-----------------------------------|-------------------------------------|--------------------------------------|---------------------------------------|-------------------------------------|---------------------------------------|
| As of 5/1/2011 | | | | | | | | | |
| Units Pended | 763 | 578 | 975 | -22% | 1,955 | 2,695 | -27% | 2,150 | -9% |
| Units Closed | 553 | 392 | 575 | -4% | 1,492 | 1,667 | -10% | 1,412 | 6% |
| Average Price Closed Sales | 124,914 | 133,461 | 118,983 | 5% | 132,592 | 125,621 | 6% | 117,984 | 12% |
| Median Price Closed Sales | 105,000 | 106,500 | 100,000 | 5% | 110,640 | 105,000 | 5% | 98,500 | 12% |
| Active Listings | 5,588 | 5,325 | 5,640 | -1% | ----- | ----- | ----- | ----- | ----- |
| New Listings | 1,565 | 1,140 | 1,999 | -22% | 3,872 | 4,985 | -22% | 4,085 | -5% |
| Dollar Volume Closed Sales | 69,077,241 | 52,316,879 | 68,415,000 | 1% | 197,827,420 | 209,410,755 | -6% | 166,592,739 | 19% |

* = Tax Credit Year