



Buffalo Niagara Association of REALTORS®
Agents Day & Trade Show
Adams Mark Hotel - 120 Church Street
October 10, 2018
7:30 am - Registration Opens

- Diamond Sponsor -



- Forum Discussions -
12:15 - 1:00 pm



John Leonardi
Chief Executive Officer

Today's Hot REALTOR® Topics



Charles Martorana
Legal Counsel

The Legal Issues that affect your business

Seminars
Grand Ballroom A

8:30 am - 9:30 am
"Contract Update"

- One Hour of Free CE Credit -
Presenter: Nancy Saia, Esq.

This seminar will explain the underlying problems and the solutions in the new Contract form and Riders.

9:45 am - 10:45 am
"Games Agents Play"

- One Hour of Free CE Credit -

Moderator: Lynne Logan

Game Show Cast: Vienna Haak, Kiesha Bennett, Suzanne Chaskes, Eric Hauser Vincent Rondinelli, Deanna Zavah

This session will review Best Practices regarding Love Letters, Photos, Listing Documents and Statuses in a fun interactive way. Featuring the Dating Game, Family Feud and the Kahoot app for audience participation.

2:15 pm - 3:15 pm
"Transaction Desk and Authentisign"

- One Hour of Free CE Credit -

Moderator: Margaret Fisher

Learn some simple tricks and tips that will make your Transactions easier and more organized, including the ability for quick access to Transactions and Documents from your mobile device.

You must register for the event and CE Classes
Register thru MLS Portal BNAR Member Services
Events and Education

Seminars
Grand Ballroom B

8:30 am - 9:15 am

"Broadway Fillmore Revival - Will Realtors Audition?"

Presenters: Steve Karnath & Dan Shanahan

This discussion will focus on recent efforts to create an environment that encourages investment – residential, commercial and cultural - in the Broadway Fillmore neighborhood. Will REALTORS® play a supporting role?

9:45 am - 10:30 am

"Simple Steps to Daily Safety"

Presenter: miriam treger

Be you own safety advocate.
 Follow your gut to success.

11:45 – 12:15

Grand Ballroom - BNAR Welcome
Rebecca VanDorn, BNAR President
Exhibitor Introductions & Prize Winners

12:15 pm - 1:00 pm

Forum Discussions

John Leonardi, Chief Executive Officer
Charles Martorana, Legal Counsel

1:00 pm - 2:00 pm - Lunch

Chicken Roulade with mixed vegetables and roasted potatoes
 Strawberry Salad with Blue Cheese and Candied Walnuts on the side with Raspberry Vinaigrette and Ranch Dressing
 Chocolate Flourless Cake

- Platinum Sponsor -

2FindYourHome **Barclay Damon LLP.**
LW Integrity Funding **MP Caroll Hardwood**

Gold Sponsor -
CoreLogic
Showing Time

- Enjoy the Day - Visit the Exhibitors
FREE Parking - Car Pooling is Recommended

RPAC Thank You Lounge!

Because of **YOU**, BNAR hit its RPAC financial goal for
"14 Consecutive Years"
 Help yourself to a **FREE** mimosa while you enjoy the Agent's Day and Trade Show event in appreciation of your
Continued Support!
 RPAC - Your best investment in real estate!

Continue to Invest
in Your Business

