

**MAY 1ST
2019**

Buffalo Niagara Association of REALTORS | New York State Association of REALTORS
Presents

Economic Forecast & Demographics



Jaison Abel

Economic Conditions in New York

- Overview of the US Economy
- Regional Economic Conditions
 - The Buffalo Economy
 - The Economic Outlook

Jaison Abel is an Assistant Vice President and Head of the Regional Analysis Function at the Federal Reserve Bank of New York. He serves on the Federal Reserve System Committee on Regional Analysis, and provides economic analysis of the Second Federal Reserve District. His primary research interests are in the fields of urban and regional economics, industrial organization, the economics of innovation, and public finance. He holds a Ph.D. in economics from The Ohio State University and a bachelor's degree in economics from the State University of New York at Geneseo.

"Avocado Toast for One, Please"

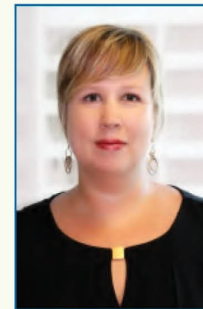
Who is buying today, why are they buying, why it differs than in the past. The presentation will cover how businesses and members can plan for that change. How can agents understand how longer life spans, a growth in multi-generational families, a drop in marriage rates, and plummet in childbearing is here and is changing buying.

How is housing affordability playing a role and what's the deal with student debt?

How can our members help all generations with the buying and selling transaction?

How can they be more efficient or look at a different angle?

How are the clients today shopping for homes differently, while the relationship with the agent evolves?



Jessica Lautz
NATIONAL ASSOCIATION
OF REALTORS®
Vice President of Demographics
and Behavioral

SEATING IS LIMITED - REGISTRATION REQUIRED

Millennium Hotel - May 1, 2019
2040 Walden Avenue, 2040 Walden Ave, Cheektowaga, NY 14225
Registration: 8:30 am - Full Breakfast Served
Program: 9:00 am - 11:00 am (No Admission after 9:00 am)
2 Hours of CE Credit - FREE

TO REGISTER
go to **MLS Portal, BNAR Members Services, Education**

