



ADVANCE YOUR EDUCATION

BNAR is excited  
to announce a  
*New BNAR Designation*

# BNAR Residential Specialist Designation

BE THE FIRST TO SHINE AND  
EARN YOUR  
BNAR RESIDENTIAL  
SPECIALIST DESIGNATION

For full description  
go to calendar at  
[www.bnar.org](http://www.bnar.org)



TAKE YOUR PROFESSIONAL CAREER  
TO THE NEXT LEVEL

with the New

## BNAR Residential Specialist Designation

6 Courses, 18 Hours

Honing Your Skills to the Next Level

To Earn this new BNAR Residential Specialist Designation:

- One year in the Business
- Completion 6 CE Course totally 18 Hours of Education
- Classes must be completed within the current year

**Designation Initial One Time Fee: \$50**

All classes will be held on Monday & Thursday.  
These classes must be completed within a 12 month period.

### PROPERLY PRICING YOUR LISTING

April 27  
9:30 am – 12:30 pm  
Instructor – James Knight

### PRIMARY & SECONDARY MARKETS

May 4  
9:30 am – 12:30 pm  
Instructor – James Knight

### LISTING PROCEDURES

May 11  
9:30 am – 12:30 pm  
Instructor – Margaret Fisher

### RESIDENTIAL FINANCING

April 30  
9:30 am – 12:30 pm  
Instructor – miriam treger

### CONTRACT OF SALE

May 7  
9:30 am – 12:30 pm  
Instructor – Margaret Fisher

### MARKETING TECHNIQUES

May 14  
9:30 am – 12:30 pm  
Instructor – Margaret Fisher  
& Peter Cimino

*\*Classes will also be offered in the Spring*

## OUR COMMITMENT TO GRADUATES:

**MULTI-LEVEL MARKETING** to consumers to seek you  
out by the BNAR Residential Specialist Designation

**Wide Spread Recognition** - BNAR.org, 2FindYourHome.com

**Designation Pin** to Wear Proudly

**10% OFF** all BNAR Products within 12 month period

*This designation is a local BNAR designation and is not a recognized designation of the NATIONAL ASSOCIATION OF REALTORS® ("NAR") or any other entity or organization.*