



BOARD OF DIRECTORS ELECTIONS

As a valued member of our association, your voice and participation are crucial in guiding our path forward. The board election is a great opportunity for you to have a direct impact on the strategic decisions and vision of BNAR. By casting your vote, you play an essential role in selecting leaders who align with our mission and values.

ANNUAL MEETING AND DIRECTOR ELECTION EVENT

All BNAR members are invited to our Annual Meeting and Director Election Event on Wednesday September 18 from 5:00-7:00 pm at Salvatore's Italian Gardens. Winners of the election will be announced shortly after 7:00 pm.

Please register through your member portal.

Mission: To assist members to become successful, inclusive, and profitable and to promote professionalism, cooperation, fair housing, and real property rights

Vision: The BNAR will support and maintain an orderly marketplace for the effective exchange of real estate while promoting uncompromising ethical principles among its members.

DIRECTOR CANDIDATES

Karen Mock
Andre Scott
Margaret Hartman
Carmen Laurendi
Neil Gerrity

ELECTIONS

There are five candidates running for Director and four will be selected to serve three-year terms.

ONLINE VOTING

As a voting member, you may vote through your member portal. Voting begins on September 11 at 9:00 am and closes on September 18 at 7:00 pm.



CANDIDATES

KAREN MOCK

Committed to Industry Excellence

It is such an honor to be nominated for a Director position. If elected, my first priority will be uniting members. Protecting the integrity of our industry is only possible if we work together.

The industry is changing rapidly and protecting our position as real estate experts is more important than ever. I am committed to working with our Board to enhance the things we do well and improve the areas that are needed. Most importantly we must do so in a positive and proactive manner. Together we will not only survive, but we will THRIVE!

My extensive experience started many years ago as Rookie of the Year salesperson in Miami, FL. Since then I have worn many hats: CEO, business coach, office manager, Team Leader, franchise owner and independent Brokerage Owner. I hold designations of AHWD, CIPS, CRS, GRI and SRES and the most important to date is Realtor!

For 5+ years I served on the Board Managers of WNY REIS and have served on various BNAR committees including: Mediator, Professional Standards, Vice Chair for Agent's Day; WCR VP of Membership; Grievance, Realtor Issues and Tech Committee to name a few. I am the proud mother of two wonderful young men and we are honored to call WNY home.

I am asking for your support, in return I promise to put your interests first and to be totally committed to listening to what is most important to you. This is YOUR Board and I humbly ask for your vote.



ANDRE SCOTT

Andre' A. Scott is a seasoned REALTOR® with over 30 years of experience in the Buffalo Niagara real estate market. Having owned and operated his own firm for over three decades, Andre has demonstrated a deep commitment to excellence in buying, selling, and managing properties. His extensive knowledge and expertise have made him a trusted name in the industry.

In addition to his professional achievements, Andre has a strong history of community involvement. He has served on several boards, including the YMCA, where he held positions as both chair and co-chair. Andre also contributed significantly to the Strong Kids Campaign as a member of the land procurement team, and he played a vital role as the property manager and Development team member for the Bethesda Community Development Corporation. As a realtor Andre is involved in several committees such as DEI, Government Affairs and Community Engagement - Co-Chair

Andre remains actively engaged in numerous community outreach programs across the Buffalo area, continuing his lifelong dedication to giving back to the community that has supported his professional journey. As a director, Andre's goals are to be the voice for hardworking real estate professionals within the community, to advocate for those who are often not seen and not heard, and to help make BNAR the best association possible.



CANDIDATES

MARGARET HARTMAN

PROUD TO BE A REALTOR! Always the highest level of professionalism, integrity and awareness in my service to our Local, State and National Associations. As Past President of BNAR, I also had the distinct pleasure of serving as New York State Association of REALTORS 2013 President and continue as a NYSAR Director.

In 2021, I was elected to serve on the 2021 NAR Leadership Team as the Region2 Vice President serving New York, New Jersey and Pennsylvania, an incredible honor and responsibility on behalf of NAR and remain an NAR Director thru 2025.

The interactions and contacts on the State and National level continue to pay dividends as I contribute locally from sources beyond WNY. We are an Industry on the move and under the scrutiny of Regulators, it is important that our Association remains nimble and have Members informed and effective.

I am confident that together we will navigate the unprecedented and profound new changes now governing how we earn our income. Together we will prove our “priceless” value in a Real Estate transaction. I remain energized and vested in BNAR, as a DOS Instructor, I enjoy to engaging our Membership in Fair Housing, Code of Ethics and Agency courses.

I would appreciate your VOTE! Together we continue to “Move” WNY, Margaret



CARMEN LAURENDI

Hi fellow agents. Carmen J. Laurendi here. I am pleased that the Nominating Committee felt that I have the character, intelligence, and enthusiasm to lead our board. I am asking you to consider me for directorship.

I have over 43 years of experience out in the field listing, selling, conducting property evaluations, performing my duties as a broker associate, as a team leader, as a member of several BNAR committees, as President of the Niagara Frontier Association of REALTORS®, and this year as the Presidential Advisor to our 2024 President.

I have attended an endless number of classes, seminars, and conferences to expand my knowledge in the art of selling real estate. I also had the honor and pleasure of being a teacher on the university level at SUNY at Buffalo, and in personal coaching.

I would like to continue sharing my knowledge and using my experience by becoming a Director for BNAR to ensure your future with a successful and PROGRESSIVE Board to guide and improve your career as a Realtor.

Thank you.



CANDIDATES

NEIL GERRITY

With 26 years of experience in the real estate industry (18 years in management), I bring a wealth of knowledge to every endeavor. I currently have the honor of being the general manager of WNY Metro Roberts Realty. Born and raised in South Buffalo but currently live in Orchard Park, I have deep roots in our community and am committed to its continued growth and prosperity.

Before entering real estate, I served as an advanced EMT in Buffalo, gaining firsthand in high-pressure environments and developing a solid commitment to helping others. This background provided valuable crisis management and teamwork skills and fueled a passion for serving the diverse communities of our area.

For the past 27 years, I've shared my life with a wonderful partner. Together, we enjoy the companionship of our 10-year-old rescued terrier. My passion for my career and community drives me to run for a director position with the BNAR. I am committed to bringing fresh perspectives, strategic thinking, and a deep commitment to serving the needs of our real estate community.

I currently serve on the Forms and Contracts committee and co-chaired it last year. I believe I can contribute to our industry's "New" environment. I would be honored to have your vote in this election.

