



BNAR Election Newsletter
October 2021

The BNAR Director Election **begins on Wednesday, October 13 at 9:00 am and ends on Wednesday, October 20 at 7:00 pm.**

This year voting will be different. Voting members will be accessing their member profile by logging into their MLS Member Portal. There you will see the VOTE Button that will take you to the electronic proxy ballot. You will be asked to vote for a minimum of 3 and a maximum of 4 candidates. Four will be elected!

We are also inviting all of our BNAR Members to our Annual Meeting and Director Election Event on Wednesday, October 20 from 5:00 until 7:00 pm at Salvatore's Italian Gardens.

Celebrate with the winners and enjoy Cocktails and Hors d'oeuvres but you must register which you can also do through your member profile page.

Need help? Don't hesitate to give the BNAR a call.

Now let's meet our candidates:

J. Gerard Green — RE/MAX Precision

Barry Morris — Hunt Real Estate ERA

Jonathan Orlow — Howard Hanna Real Estate Services

David VanSchoonhoven — Howard Hanna Real Estate Services

Marcy Dexheimer Wangelin — Century 21 Gold Standard

and read about them



Our Mission: To assist members to become successful, inclusive and profitable and to promote professionalism, fair housing and real property rights.

Our Vision: The BNAR will support and maintain an orderly marketplace for the effective exchange of real estate while promoting uncompromising ethical principles among its members.



I have been in real estate for over 30 years. My concentration has been Niagara County but also service clients throughout WNY.

As a member of "Team Schooner", I strive everyday to give our very best for a successful outcome.

I have taken many advanced courses to help in my pursuit of being a better REALTOR. I work well with other agents in an attempt to always do what's best for the client. I have also been involved in many different BNAR functions and committees.

If elected I will be pro-active in enriching all REALTOR members by listening to their concerns and acting accordingly.

My commitment to our Association and its members will be transparent. I want to be available to any concerns. As a full-time REALTOR this is a career which has given me an amazing life. I will do what I can to help all REALTOR members have the same experience.

Please vote for me:

David VanSchoonhoven

I am honored and grateful to have been selected to run for a position on the Board of Directors for BNAR to serve my fellow members.

With almost a decade of experience as a real estate agent, being part of our Association, serving as a committee member of the Technology and Education committees, and having held a position in Leadership for the majority of my career, I set a goal for myself to give back and become more active at a higher level.

If honored with your vote to serve you and our fellow members, my focus will be to become an advocate for all members of our Association. I am confident that my leadership experience, knowledge, and outstanding passion will help bring fresh and effective ideas to the team, aid in the positive growth of the association, and ultimately the members of our association.

I would appreciate your vote.

Thank you,

Barry Morris



Learn ...Access ...Discover. Whether new or experience in real estate, REALTORS who are committed to personal success connect with BNAR for knowledge, information, advocacy and technology to grow their business.

Hello! I'm Marcy Dexheimer Wangelin. I married the love of my life in August and we, actually met, while taking our broker's course!

I've served as 2020 President of the Women's Council of REALTORS (WCR), President Elect and Membership Director of the WCR, Vice Chair of the BNAR RPAC Committee for two years and recently joined the Agent's Day Committee.

I've been a co-chair and committee member of the annual WCR Charity Fashion Show and, despite having to fundraise virtually last year, we raised \$10,000 for our charity.

I'm an award winning, Top 100 agent, real estate investor and Director of Career Development at my brokerage. I've been an associate broker for two years.

It would be incredible to see more agents get involved at the BNAR via committees, traveling for business meetings and conventions and, of course, with the Women's Council of REALTORS.

Getting involved has done so much for my real estate business. I will strive to prove getting involved is worth the time and can be balanced with career and personal life.

I would appreciate your vote.

Thank you,

Marcy Dexheimer Wangelin



Together we can achieve great things! Getting involved in BNAR this past year has motivated me to run for a BNAR Director position. If elected, my goal as a BNAR Director is to increase collaboration and communication within the WNY Realtor Community.

I have been in the real estate industry for 14 years. I started as a salesperson and have been managing real estate offices for the past 9 years. I have worked directly in many of the counties that make up our region: Erie, Niagara, Cattaraugus, Chautauqua, Wyoming, & Genesee.

Within our vast geographic territory, we work with a highly diverse consumer population. As a director I would work to ensure that our association meets the needs of the various communities we serve.

I hold a Bachelor's Degree in Education and am a NYS Certified Real Estate Instructor. I combine my passion for real estate and educational background by teaching various classes. Some of the areas I focus on are marketing, technology, social media, real estate contracts, and the core curriculum in the NYS Real Estate Salesperson & Broker's Courses.

It would be an honor and a privilege to serve our real estate community and work together to continuously strengthen our industry.

I would greatly appreciate your vote

Thank you,

Jonathan Orlow

Greetings fellow Professional BNAR members. It is with great enthusiasm and pleasure that I announce my candidacy for one of the open director positions on our beloved Association. I respectfully request that when casting your votes, that you give strong consideration to voting for me because I believe I am an excellent candidate and that I can fulfill the obligations of this important job.



I will draw upon my 32 years of diverse real estate experience to accomplish this role. I submit my previous real estate experiences as a RE/MAX franchise Salesperson, Real Estate Salesperson, Associate Real Estate Broker, Sales Manager/Broker and now Real Estate Broker/Owner as evidence of this diversity and experience. The common theme here is each title was exclusive to the real estate industry here in WNY.

I am not involved with owning any other businesses or franchises outside of real estate. Locally, I have been an active member of BNAR Government Affairs and Technology Committees. On the State level of NYSAR I've been a member of the Professional Standards Committee and Commercial Issues Working Group. I believe that as an organization we need to remember the countless number of REALTORS that came before us and laid the groundwork for what we all enjoy now. A profession that people have learned to depend upon and look to help solve their problems. We need to respect ourselves as well and the job we do.

I look forward to helping our organization maintain it's high level of professionalism and prepare it for the future generations in the years to come..

Please vote for me.. Thank you,

J. Gerard Green



Buffalo Niagara Association of REALTORS®

PRESENTS TWO **KEYNOTE SPEAKERS**
SEMINARS AND EXHIBITORS



Dr. Jessica Lautz

VICE PRESIDENT OF DEMOGRAPHICS & BEHAVIORAL INSIGHTS AT THE NATIONAL ASSOCIATION OF REALTORS®

How Buyers and Sellers Are Navigating in Today's Market
Buyers and sellers have changed what they want in a home, and how to use their home, how they search for a new home and the relationship to the agent. The housing market has roared over the last year, but now shows signs of normalization. Buyers have struggles to find the perfect home and found creative ways to enter the market. Demographics have shifts and many potential buyers have been left out. How is everyone coping and what comes next? Don't miss out on this presentation.
JOIN DR JESSICA LAUTZ AT AGENTS DAY FROM 8:30 AM - 9:30 AM



Ann-Margaret Carrozza, Esq

RENOWNED ATTORNEY. AUTHOR OF LOVE & MONEY, PROTECTING YOURSELF FROM ANGRY EXES, WACKY RELATIVES, COH ARTISTS AND INNER DEMONS. ON AIR TV LEGAL EXPERT TO DR. PHIL AND NUMEROUS OTHER PROGRAMS. SHE PREVIOUSLY SERVED FOR 14 YEARS AS A NYS ASSEMBLYWOMAN.

Banishing the Pinheads from your Wallet and focusing on the Needs of Others
In this presentation, Ann-Margaret Carrozza will share her personal Journey of dismantling limiting beliefs, setting goals and unleashing life's magic to achieve improbable levels of success. Don't miss out on this presentation.
JOIN ANN MARGARET CARROZZA, ESQ. AT AGENTS DAY FROM 1:00 PM - 2:00 PM

Don't miss out on this year's Agents' Day & Trade Show. New location: Buffalo Niagara Marriott

We have incredible Keynote Speakers this year, Your \$10 includes continental breakfast and lunch.

This years theme is the Roaring 20's

So register now through your Member portal.



AGENTS DAY & TRADE SHOW
NOVEMBER 3, 2021
at the Marriott on Millersport Hwy

Register today thru your member portal.
Click on Upcoming Events
Only \$10
Registration Starts at 8:00 am



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