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BNAR Election Newsletter October 2022

The BNAR Director Election **begins on Wednesday, October 12 at 9:00 am** and **ends on Wednesday, October 19 at 7:00 pm**. There are 7 candidates running, four will be elected to serve three year terms. If you are a voting member, you can access the elections through your member portal through the Vote button.

Whether you are a voting member or not, all BNAR Members are invited to our Annual Meeting and Director Election Event on Wednesday, October 19 from 5:00 until 7:00 pm at Salvatore's Italian Gardens. Winners of the Election will be announced shortly after 7:00 pm.

Celebrate with the winners and enjoy Cocktails and Hors d'oeuvres **but you must register which you can also do through your member profile page.**

Need help? Don't hesitate to give the BNAR a call.

Now let's meet our candidates:

Lori Adams — Century 21 Winklhofer

Kiesha Adamczyk Bennett — Faith Real Estate Services

Marcie Delgaty— Howard Hanna WNY Inc.

James Fasciano — Fastract Real Estate

Brian Miller — Howard Hanna WNY Inc.

Tamika Murphy — Mootry Murphy & Burgin Realty Group

Melvin Taylor Jr. — Neighborhood Assistance Corporation of America



Our Mission: To assist members to become successful, inclusive and profitable and to promote professionalism, fair housing and real property rights.

Our Vision: The BNAR will support and maintain an orderly marketplace for the effective exchange of real estate while promoting uncompromising ethical principles among its members.

I am honored to have been selected to run for a position on the Board of Directors for the Buffalo Niagara Association of REALTORS. Let me tell you about myself.

I grew up in a business family, and at the age of 19, my brother and I opened a tuxedo store. We named our store Classy Tuxedo and we dedicated our days and nights to making it successful. Eventually, after struggling and saving our money, we were able to hire employees and grew to have locations in Lockport, Niagara Falls, Tonawanda and Williamsville. It was very successful.

I received my real estate license in 1990, learning the commercial and residential sides of the business. Education was always important to me, realizing you can't properly sell or list properties without a complete knowledge of the field.

I established many friendships with several talented REALTOR S and acquired an abundance of knowledge.

In 1994, I obtained my Real Estate Appraiser Assistant License. This was a completely different aspect of real estate. The experience of working for two different real estate appraisal companies greatly enhanced my knowledge of the real estate market.

I am presently serving on the Technology Committee. I see many changes in the future. Education and involvement for our members is very important.

If you vote for me, I am confident that my knowledge, experience and enthusiasm will bring our members and our mission to continue a strong association at the BNAR.

Please give me your vote.

James Fasciano



Hello All!

My name is Tamika Murphy. I am honored to have been chosen to run for a position on the Board of Directors for BNAR. While I have been in Real Estate almost 10 years, the adjustments many of us had to make the last 3 years has motivated me to not only become more involved in Real Estate but also more involved in BNAR.

Over the last 2 years, not only did I earn my Broker's License, but I've also joined a number of committees such as DEI (Diversity Equity and Inclusion), I've been voted co-chair of BNAR's REALTOR Issues Committee, where I have a front seat in helping to come up with solutions to industry issues that agents and brokers face in the Real Estate World. I was recently accepted to represent BNAR as Director of NYSAR DE&I Board (on the National Level).

I've also had the honor to travel and Lobby in Albany this past year with our Government Affairs Committee, where I learned first hand the importance of speaking on behalf of each and every Real Estate Agent and broker in the Buffalo and Niagara Region and I look forward to each year where I can make a difference.

I've worked diligently over the last few years to be the change that I would like to see across BNAR. Should I be voted in to join and sit on the BNAR Board of Directors, I promise to continue to advocate for all BNAR members. It would be an honor to not only sit with so many knowledgeable board members, but to also learn from you all. I am often reminded to " Be the Change you would like to see", and I will continue to be that change.

Thank you again for this consideration.

It would be an honor to receive your Vote.

Tamika Murphy

After 28 years in Real Estate and 20 years on many BNAR and NYSAR committees, I feel it is time to run for a director position. In this capacity, I will be able to give back even more to the REALTOR community.

I started my career in 1994, and obtained my Associate Broker license in 2002. I attended the NAR Mediation training in 2007, and have been a mediator for BNAR since then.

It has been a privilege to have served as vice chair and chair of Grievance, several terms as vice chair and chair of Mediation and many years as co-chair of Professional Standards.

In addition to my leadership roles at BNAR, I have also served on boards for other organizations. I am the current secretary for Hamburg Kingsmen Alumni Drum Corps, and past secretary of Niagara Militaires Drum Corps.

My goal as director is to maintain the utmost professionalism in the industry with a focus on helping my colleagues to be as productive as possible while providing the best service to our consumers.

I would be honored to serve on the board of directors for BNAR, and would greatly appreciate your vote.

**Thank you,
Marcie Delgaty**



I have been involved in real estate for over 5 years now. Getting more involved in BNAR over the past few years has motivated me to run for a BNAR Director position. My passion lies in developing our local talent to represent our trade well. My time spent on the DEI, Government Affairs, and Agents Day committees highlights the commitment that I have to educating both new and existing agents about changes in laws and regulations that affect our daily work with customers and clients.

In addition to working in the real estate industry, I own my own home-based hair salon and am constantly focused on how to provide better customer service. The diversity that exists within our geographical boundaries requires us to make strides to be more customer-focused and more approachable while ensuring that we meet the varied needs of the communities that we serve. This includes putting our customers and clients first and treating all members of our organization with respect while holding them accountable.

It would be a privilege to represent you and to serve our community by working together over the next three years to strengthen our industry across the Buffalo-Niagara Region. I would greatly appreciate your vote.

**I would greatly appreciate your vote
Thank you,
Brian Miller**



Hello! My name is Lori Adams and I am pleased I was nominated to run for the position of Board of Director for our Association. Never did I dream when I earned my real estate license in 2006, this part-time job would become my profession.

I have previously served as a Director and enjoyed the experience. My term as Director ran concurrent with the unprecedented pandemic that forever changed our world. While it was a difficult time for our industry, my commitment never faltered.

During my tenure as a REALTOR, I have served on numerous committees benefiting our local community. Some BNAR committees for which I have served include co-chair of Professional Standards, Government Affairs, Grievance Committee, Agent's Day, REALTOR Issues, Forms & Contracts, and Education.

Education has always been a passion for me. As an adult learner, I completed my Bachelor's degree in Management from Houghton College. This encouraged me to become a Faculty Instructor for BNAR. I love interacting with our members and expanding my knowledge of our industry. Dec 2022 completes my term as a NYSAR director. In efforts to give back to my community, I am currently serving as Chairman for the Clarence Senior Center Board.

Please honor me with your vote. My goal is to support our members!

Thank You



VOTE FOR MELVIN

I am extremely proud to be a part of this noble profession. Currently I serve as a committee member on BNAR's Education, REALTOR Issues, Diversity, Equity & Inclusion committees, and as a New York State Certified Real Estate Instructor.

I am passionate about the importance of education, professionalism, leadership, fair housing, and homeownership.

With 20 years of experience in real estate, and over 30 years in leadership and community development, I have an invested interest to educate, and empower the next generation of REALTORS to be leaders in their spheres of influence

providing a professional experience with exceptional care and commitment to fully represent the industry and each client they represent exclusively.

If elected, I will network with other REALTORS to achieve the highest level of effectiveness among customers, clients, and other professionals within the industry while at the same time support the vision, mission, and policies of the Association.

Thank you in advance for your vote.
Melvin L. Taylor Jr. ABR, PSA, AWHI

I have been the Broker Owner of Faith Real Estate Services, Inc. in Buffalo, NY since 2018 and started my Real Estate Journey when I obtained my license in 2016. My mother Patricia paid for the course as a graduation gift. I had just graduated from Niagara County Community College with the mind to continue to Buffalo State College to become a Substance abuse counselor but my husband Marcus Bennett and I had become obsessed with the idea of owning our own home, and wanted to educate ourselves on the process beforehand. Shortly after starting classes; I realized that this was indeed the perfect career choice for me and put college on hold. Real Estate would allow me to earn an even greater living while still exercising the opportunity to counsel and work closely with the public.



Since a child I loved singing, dancing, talking with, and entertaining people and grew up entertaining on a larger scale. I am a professional Singer / commercial Actress and comfortable in front of large crowds. Some of my recent musical / theatrical accomplishments include singing the National Anthem for the Buffalo Bills 1/9/22, The Bison Children’s Scholarship Fund, and Erie County Legislature April Baskin’s District 2 Community Address 9/10/22. You may have also seen me in commercials for The Barn’s Firm, Evergreen Health, Independent Health, & William Mattar to name a few.

Since joining the Board, I have made it a point to serve on various committees whenever I was able and always found joy in collaborating with REALTORS from other Brokerages & learning from their experiences. I believe that my humility, compassion, and faith in God have taken me as far as I have gone. Without the Lord, I know that I would have had to ‘hang it up’ a long time ago. I am brave, bold, honest, and unapologetically myself. I wholeheartedly believe that it is better to serve than to be served and try with all that is within me to always uphold the golden rule even when it is difficult. As Director, you can rest assured that I will be dedicated to the tasks at hand, give 100%, always tell the truth, and treat others the way that she would want to be treated.

Thank You,
I would appreciate your vote.
Kiesha Adamczyk-Bennett



Don't miss out on this year's Agents' Day & Trade Show at its new location: Banchetti by Rizzo. Your \$10 includes education, networking, continental breakfast and lunch.

This years theme is the "Let's Go Buffalo"

Mobile Silent Auction and Mobile Raffle Drawing will take place at Agents' Day.

You must register for Agents' Day and the continuing education classes separately...Seating is Limited

Mingle, & Enjoy Unlimited Food, Open Bar, Prizes & Games
 at Transit Lanes Entertainment Center!

Thursday, October 20th, from 5-8pm | 7850 Transit Road, Williamsville

Enjoy a night of mingling, networking, chef-prepared food, open bar, prizes, silent auction, and games! If you like to roll for prizes or just for fun, bowling is available in "The 300", a private boutique bowling alley unlike anything else in WNY.

Everything is included with your RPAC contribution!

- Bowl for prizes.
- Chef-prepared food and open bar.
- Silent auction items will be available, including an autographed Jim Kelly football and a huge basket of L'Oreal cosmetics.
- Enjoy free games: Cornhole, Billiards, Video Games.
- Everything is included in your ticket: bowling, shoes, balls, all games, food and wine, beer, pop.

PLUS!! Enter-To-WIN GIFT CARD equal to the value of your BNAAR and MLS dues!
 Every attendee gets a free ticket.
 Want to increase your chances?
 Additional tickets for the gift card equal to the value of your BNAAR and MLS dues are available for purchase.

REALTORS must register any guests who will accompany them to the event.

RPAC Contribution Ticket \$75/person
 Please register for this fun event through your MLS Member Portal.

RPAC REALTORS Political Action Committee

Contributions are not deductible for income tax purposes. Contributions to RPAC are voluntary and are used for political purposes. They are contributions made on the basis of the registered amount. This may include contributions without regard and the National Association of REALTORS, the New York State Association of REALTORS or any other local, state or national organization and may have no relation to membership in the national association. One of each contribution is used in your state RPAC to support state and local political candidates. Check your NYSBAR RPAC.com by the 31st of each month to see if you are in National RPAC to support federal candidates and to check your state RPAC.com under a U.S.C. law, after NYSBAR RPAC.com to RPAC just in case to make your own contribution for use in supporting state and local candidates.